

# Sales Team Contacts and Resources

## Liquidity Management Solutions



### Institutional sales desk

1-888-253-6584

[institutionalsales@wellsfargo.com](mailto:institutionalsales@wellsfargo.com)

- Sales and presentation support
- Fund comparison and inquiries
- Cross-sell support

### Institutional client service desk

1-800-260-5969

[institutionalservices@wellsfargo.com](mailto:institutionalservices@wellsfargo.com)

- Account maintenance
- Account transactions
- Website assistance

### Institutional cash management website [wellsfargofunds.com](http://wellsfargofunds.com)

Click "Institutional Cash Management" for:

- Fund yields and factors
- Fund literature and commentary
- Applications

## Regional directors

**Adrienne Bogdanowicz**, *Regional Director*  
213-253-3142  
[adrienne.bogdanowicz@wellsfargo.com](mailto:adrienne.bogdanowicz@wellsfargo.com)

**Julie Parker**, *Associate Director*  
415-947-5934  
[julie.parker@wellsfargo.com](mailto:julie.parker@wellsfargo.com)

**John Berg**, *Regional Director*  
414-359-3801  
[john.p.berg@wellsfargo.com](mailto:john.p.berg@wellsfargo.com)

**Buffy Moldenhauer**, *Associate Director*  
414-359-3514  
[buffy@wellsfargo.com](mailto:buffy@wellsfargo.com)

**David Frontero**, *Regional Director*  
781-299-0150  
[david.frontero@wellsfargo.com](mailto:david.frontero@wellsfargo.com)

**Andy Jacobsen**, *Associate Director*  
414-577-7848  
[andrew.n.jacobsen@wellsfargo.com](mailto:andrew.n.jacobsen@wellsfargo.com)

### Brad Marcus

*National Sales Manager*

213-253-3119

[brad.d.marcus@wellsfargo.com](mailto:brad.d.marcus@wellsfargo.com)

### Jonathan Guenther

*Key Accounts*

414-973-5991

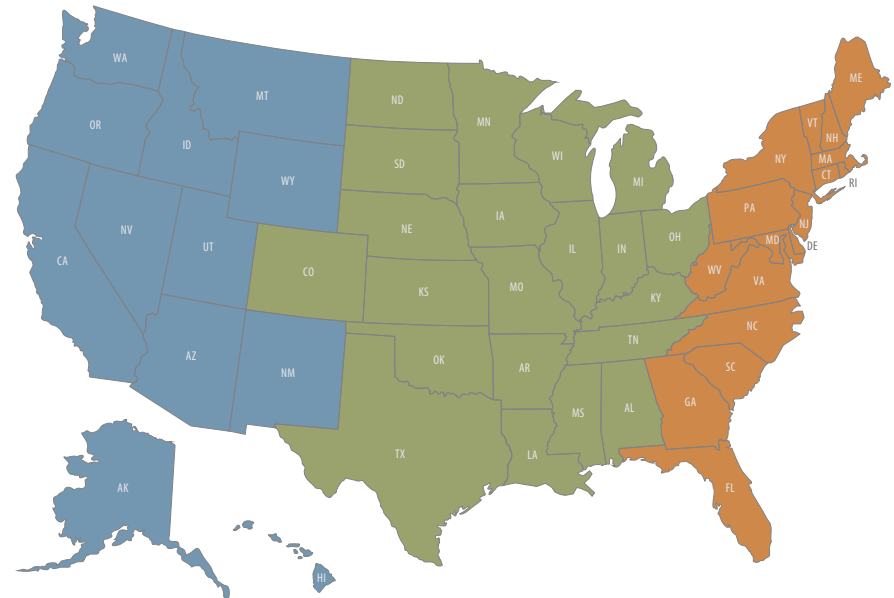
[jonathan.a.guenther@wellsfargo.com](mailto:jonathan.a.guenther@wellsfargo.com)

### Scott DeGraeve

*Key Accounts*

415-515-1021

[scott.degraeve@wellsfargo.com](mailto:scott.degraeve@wellsfargo.com)



Wells Fargo Money Market Funds		Fitch <sup>1</sup>	S&P <sup>1</sup>	Moody's <sup>1</sup>	Fund no.	Ticker	CUSIP	Share class	Gross exp. ratio (%)	Net exp. ratio (%) <sup>2</sup>	Min. initial investment
GOVERNMENT STRATEGIES**	Government Money Market Fund	-	AAAm	Aaa-mf	3802	WFFXX	949921126	Select	0.18	0.14	\$50 million
					1751	GVIXX	94975P405	Institutional	0.22	0.20	\$10 million
					947	WGAXX	94975J466	Administrator	0.34	0.34	\$1 million
					743	NWGXX	94975H254	Service	0.51	0.50	\$100,000
	Treasury Plus Money Market Fund	-	AAAm	Aaa-mf	793	PISXX	94975H296	Institutional	0.23	0.20	\$10 million
					3720	WTPXX	949921563	Administrator	0.35	0.35	\$1 million
					454	PRVXX	94975H312	Service	0.52	0.45	\$100,000
	100% Treasury Money Market Fund	-	AAAm	Aaa-mf	3177	WOTXX	94988A759	Institutional	0.29	0.20	\$10 million
					3722	WTRXX	949921316	Administrator	0.41	0.30	\$1 million
					8	NWTXX	94975H270	Service	0.58	0.50	\$100,000
INST'L PRIME STRATEGIES*	Cash Investment Money Market Fund	-	-	-	3800	WFQXX	94984B819	Select	0.22	0.13	\$50 million
					451	WFIXX	94975H437	Institutional	0.26	0.20	\$10 million
					946	WFAXX	94975J474	Administrator	0.38	0.35	\$1 million
					250	NWIXX	94975H445	Service	0.55	0.50	\$100,000
	Heritage Money Market Fund	-	AAAm	Aaa-mf	3801	WFJXX	94984B793	Select	0.24	0.13	\$50 million
					3106	SHIXX	949917397	Institutional	0.28	0.20	\$10 million
					3229	SHMXX	949917389	Administrator	0.40	0.35	\$1 million
					3655	WHTXX	949921233	Service	0.57	0.43	\$100,000
INST'L MUNI STRATEGIES*	Municipal Cash Management Money Market Fund	AAAmmf	-	-	496	EMMXX	949921217	Institutional	0.29	0.20	\$10 million
					3725	WUCXX	94985D145	Administrator	0.41	0.30	\$1 million
					3657	EISXX	949921225	Service	0.58	0.45	\$100,000

Wells Fargo Ultra Short Fixed-Income Funds		Fitch <sup>1</sup>	Moody's <sup>1</sup>	Fund no.	Ticker	CUSIP	Share class	Gross exp. ratio (%)	Net exp. ratio (%) <sup>2</sup>	Min. initial investment
USFI	Adjustable Rate Government Fund	-	Aaa	4118	EKIZX	94985D632	Inst	0.47	0.46	\$1 million
		-	Aaa	3765	ESADX	94975P785	Admin	0.74	0.60	\$1 million
	Conservative Income Fund	-	-	3174	WCIIX	94987W562	Inst	0.36	0.27	\$1 million
	Ultra Short-Term Income Fund	-	-	3104	SADIX	949917744	Inst	0.47	0.36	\$1 million
		-	-	3709	WUSDX	949917710	Admin	0.74	0.56	\$1 million
	Ultra Short-Term Municipal Income Fund	-	-	3107	SMAIX	949917702	Inst	0.44	0.37	\$1 million
-		-	3764	WUSMX	94975P793	Admin	0.71	0.60	\$1 million	

Carefully consider a fund's investment objectives, risks, charges, and expenses before investing. For a current prospectus and, if available, a summary prospectus, containing this and other information, visit [wellsfargofunds.com](http://wellsfargofunds.com). Read it carefully before investing.

1. The ratings indicated are from Standard & Poor's, Moody's Investors Service, and/or Fitch Ratings Ltd. (together, rating agencies). Standard & Poor's is a trademark of McGraw-Hill, Inc., and has been licensed. The funds are not sponsored, endorsed, sold, or promoted by these rating agencies, and these rating agencies make no representation regarding the advisability of investing in the funds. The credit rating is a forward-looking opinion about a fund's potential capacity to maintain stable principal or stable net asset value. The ratings are opinions as of the date they are expressed and not statements of fact or recommendations to purchase, hold, or sell any security. Standard & Poor's rates the creditworthiness of money market funds from AAAM (highest) to Dm (lowest). Moody's rates the creditworthiness of money market funds from Aaa-mf (highest) to C-mf (lowest). Fitch Ratings Ltd. rates the creditworthiness of money market funds from AAAMmf (highest) to Bmmf (lowest). Ratings are as of January 2018.

2. The manager has contractually committed, through May 31, 2019, to waive fees and/or reimburse expenses to the extent necessary to cap the fund's total annual fund operating expenses after fee waiver at 0.35% for the Administrator Class of the Government Money Market Fund. For all other listed Money Market funds, the manager has contractually committed, through May 31, 2019, to waive fees and/or reimburse expenses to the extent necessary to cap the fund's total annual fund operating expenses after fee waiver at the amount shown above. Brokerage commissions, stamp duty fees, interest, taxes, acquired fund fees and expenses (if any), and extraordinary expenses are excluded from the cap. After this time, the cap may be increased or the commitment to maintain the cap may be terminated only with the approval of the Board of Trustees. Without this cap, the fund's returns would have been lower. The expense ratio paid by an investor is the net expense ratio (the total annual fund operating expenses after fee waivers) as stated in the prospectus.

For the Adjustable Rate Government Fund, the Conservative Income Fund, and the Ultra Short-Term Income Fund, the manager has contractually committed, through December 31, 2018, to waive fees and/or reimburse expenses to the extent necessary to cap the fund's total annual fund operating expenses after fee waiver at the amount shown above. For the Ultra Short-Term Municipal Income Fund, the manager has contractually committed, through October 31, 2019, to waive fees and/or reimburse expenses to the extent necessary to cap the fund's total annual fund operating expenses after fee waiver at the amount shown above. Brokerage commissions, stamp duty fees, interest, taxes, acquired fund fees and expenses (if any), and extraordinary expenses are excluded from the cap. After this time, the cap may be increased or the commitment to maintain the cap may be terminated only with the approval of the Board of Trustees. Without this cap, the fund's returns would have been lower. The expense ratio paid by an investor is the net expense ratio (the total annual fund operating expenses after fee waivers) as stated in the prospectus.

*\*For floating NAV money market funds: You could lose money by investing in the fund. Because the share price of the fund will fluctuate, when you sell your shares they may be worth more or less than what you originally paid for them. The fund may impose a fee upon sale of your shares or may temporarily suspend your ability to sell shares if the fund's liquidity falls below required minimums because of market conditions or other factors. An investment in the fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The fund's sponsor has no legal obligation to provide financial support to the fund, and you should not expect that the sponsor will provide financial support to the fund at any time.*

*For retail money market funds: You could lose money by investing in the fund. Although the fund seeks to preserve the value of your investment at \$1.00 per share, it cannot guarantee it will do so. The fund may impose a fee upon sale of your shares or may temporarily suspend your ability to sell shares if the fund's liquidity falls below required minimums because of market conditions or other factors. An investment in the fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The fund's sponsor has no legal obligation to provide financial support to the fund, and you should not expect that the sponsor will provide financial support to the fund at any time.*

*\*\*For government money market funds: You could lose money by investing in the fund. Although the fund seeks to preserve the value of your investment at \$1.00 per share, it cannot guarantee it will do so. An investment in the fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The fund's sponsor has no legal obligation to provide financial support to the fund, and you should not expect that the sponsor will provide financial support to the fund at any time.*

For municipal funds: A portion of the fund's income may be subject to federal, state, and/or local income taxes or the alternative minimum tax (AMT). Any capital gains distributions may be taxable. For government funds: The U.S. government guarantee applies to certain underlying securities and not to shares of the fund.

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